



Request for Proposal Questions and Responses

Request for Proposal: Protective Personal Equipment

Proposal Due Date: Friday, December 3, 2021 by 5:00PM EST

All Prospective Proposers: In reference to the proposal solicitation, the following questions and inquiries were submitted, and receive a response from Boston Public Health Commission below.

1. Are bidders required to bid on all items in ordered to be considered responsive? No
2. What size in ounces are you requesting for the sanitizer bottles? Products are typically differentiated by ounces. Please list multiple sizes.
3. Are the quantities for the hand sanitizer per each bottle? Yes
4. How many gloves per box are you requesting? 100
5. How many surgical masks per box are you requesting? Variable. Generally, at least 10. The unit price is key.
6. How many N95 masks per box are you requesting? At least 10.
7. Have you purchased these items before? If so, who was the vendor and what were the most recent prices paid? Yes, we purchase these items on a regular basis.
8. The bid document states it will be purchased on a need basis, please confirm the contract duration. This contract will go through 12/31/2022. We would expect most usage over the next sixth months, with likely reduced usage from July forward.
9. For the gloves, is there a specific type of glove you are looking for? Or just any kind of exam glove? Generally, nitrile gloves.
10. I also want to confirm the quantities listed. For the line items that come in a box, the quantity column lists the number of boxes needed. Or is that in eaches? It is boxes.
11. How many oz do the hand sanitizer need to be? It does not state it on the sheet. Please give prices for multiple sizes as we order multiple sizes (personal, standard, etc.)
12. Please advise the ounces on the large sanitizer (how many ounces). Thank you. Also, can we bid on select items or is it all or nothing. We buy multiple sizes. Would you please give a price on a variety? We give small personal ones out, buy desktop standard sizes bottles for staff and occasional large gallon size bottles for larger public functions. You can bid on select items if you cannot provide all.
13. Is this contract a blanket MSA to be able to provide other items not on the list on an as needed basis quote by quote basis? Yes
14. If substitutes are required due to market conditions, will we be allowed to provide a revised estimate for cost and brand for approval or rejection? Yes
15. Is this a one-year contract with several large deliveries anticipated? Yes
16. Payment terms are not listed in the contract, is Net 30 ok for BPHC? Yes
17. Hand Sanitizer, what is a large bottle 8oz, 16oz, or 1 gallon? Please provide multiple prices as we will likely order different sizes for different needs.

18. Disinfectant wipes, do they need to be bleach based, hydrogen peroxide based, or standard Lysol Disinfectant wipes? Standard disinfectant wipes come 70, 75, or 80 wipes per container, some come 100 wipes per container. Are you sure you need wipes that come 1,000 per container? Bleach or Lysol. 1000 containers are preferred, but you are welcome to quote multiple sizes
19. Can the gloves be Nitrile 3mil minimum thickness? Yes
20. Glove quantities are boxes? i.e., 90,000 boxes (which would be 900 cases). This would be gloves or 900 boxes.
21. Bleach is standard Clorox disinfectant bleach, or does it need to be a hospital grade disinfectant bleach? Is there a certain concentration you need it to be? This can be Clorox.
22. Paper towels vary significantly in price, will a middle grade 2-ply Bounty or comparable suffice? Middle grade is sufficient
23. N-95's, depending on the model the price changes. Typically, 3M Model 8210, or Moldex Model 2200 are used for standard use in clinics or vaccine locations or general use. If they need to be healthcare grade for doctors, then Model 1860 or Moldex 1500 should be used. Is there a particular model you want us to quote, or shall we quote all four models listed? Do you require 18,000 boxes of masks, these ones above come 20 masks per box? Yes, please quote multiple models, and quantities.
24. Alcohol wipes: are they surface disinfectant wipes or isopropyl prep pads? Is there a particular size (i.e., 1" x 3", 1" x 2")? How many wipes per box? Is the 60,000 the number of boxes you want or number of wipes? Please quote multiple available sizes and quantities if possible. These are prep pads.
25. Is this Bid for the Protective Personal Equipment (PPE) RFP Due 12/3/21 by 5pm, a 1-time order or an annual contract? This is expected to be a one-time one-year contract.
26. Is this going to be a one-time purchase or are quantities going to be procured over a period? Over a one-year period
27. For large hand sanitizer, would Boston public health consider Purell 67.6oz sanitizer as large? Yes, please provide prices on multiple sizes
28. Would Boston Public Health accept alternative EPA approved disinfectant wipes such as 80 or 100 wipes per cannister? Yes
29. Is Boston Public Health looking to procure medical or non-medical N95 masks? Both likely
30. Is Boston Public Health looking to procure medical or non-medical gloves? Medical gloves only
31. Must the surgical masks be FDA 510k approved and be a certain level (1-3)? Yes.
32. What unit of measure is the Surgical Masks box? Is it 240,000-masks or 240,000-boxes of 50-masks? 240,000 masks
33. What is the unit of measure for the Gloves? Is it 30,000-gloves or 30,000-boxes of 100-gloves? 30,000 gloves
34. Will you provide specifics for the gloves needed for this request? Are you looking for Nitrile, Vinyl, Latex Gloves, etc. - Nitrile please
35. Do the gloves need to be exam grade? Yes
36. On the surgical masks, do these need to be exam grade or can they be the standard 3-Ply surgical masks? Please provide quotes on both.
37. Can you provide additional information on the ordering process? Will all the items ship at one time or is this over a period and can you tell me how the commission typically order?
38. Will the commission place one large order or will you order monthly, bi-monthly, or quarterly? This will be over a period of one year likely monthly to bi-monthly orders
39. On sanitizers how many oz bottles are you looking for? Do you them with a logo on them? We don't need stamping and would like quotes on multiple sizes if possible.
40. Hand Sanitizer Large bottles oz. – 32 oz or 1 gallon size, or 4 or 8 oz size? Please give prices on each.
41. Gloves – assume Nitrile, if so industrial, exam or medical(chemo) rated? Nitrile exam
42. Alcohol wipes – 80 wipes per tub/canister, ok? Yes.