



Request for Proposal
Questions and Responses

Request for Proposal Title: Protective Personal Equipment
Proposal Due Date: Thursday, July 09, 2020

Prospective Proposers: In reference to the proposal solicitation, the following questions and inquiries were submitted and received. Below is correspondence to the questions:

Question 1: “You have specified brands for this equipment. We manufacture our own products in China. We have NIOSH certified N95 masks as well as KN95 masks and 3 ply masks” Do you only want bids from wholesalers carrying these brands?

Answer: Brands listed and specified in Attachment A only

Question 2: I am interested in knowing if the Agency is able to provide an estimated ordering quantity for the hand sanitizer and coveralls (disposable/re-usable)?

Answer: Quantities orders can change as per needed. Quotes may be submitted based on the following table for all PPE items requested, an Addendum will reflect the RFP that includes an excel table.

Quantity Ordered	Unit Price
Less than 1,000	
1,000 - 10,000	
10,000 -100,000	
100,000 - 1,000,000	

Question 3: Is there a percentage evaluation preference given to MBE, WBE, VBE, SDVOSB, DOBE, OR LGTBE businesses?

Answer: Certified vendors will have a competitive advantage if all RFP conditions are met.

Question 4: Will a preference toward American-made or sourced directly from the manufacturer apply?

Answer: No preferences towards American or international manufactures if in compliance with US regulations, CDC and FDA guidelines and approvals will apply

Question 5: Given recent accounts of faulty and ineffective PPE supplied to the government, is the agency requiring samples with proposal submissions?

Answer: Samples may be requested after the vendor is awarded as listed in the RFP. Samples are not required for the RFP submission

Question 6: We are able to provide 8 oz, 9.5 oz, 16.9 oz, 33 oz, and 68 oz, which size best fits The Boston Public Health Commission? Also, what is the estimated quantity needed?

Answer: Submit all sizes available and BPHC will evaluate. See Answer in Question No 2.



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Question 7: Are you looking for vendors to submit catalogues with prices?

Answer: Vendors should submit prices based on the list provided in Attachment A, and B and submit electronic catalog or website link

Question 8: There is only an available pricing sheet for N95s, can we submit pricing for these PPE items as well? Thank you.

Answer: Yes, submit pricing sheet for PPE's in format as indication in Question 2. See Addendum.

Question 9: Can you clarify what the expectations are surrounding timely delivery of PPE, especially as it relates to N95 respirators? The current Covid-19 crisis has made the supply chain for these items unreliable for the industry.

Answer: BPHC is aware of limitations on N95's Estimated Time of Arrival (ETA) and reserve the right to cancel orders if exceeds 30 days after the initial ETA provided. Therefore, BPHC will work closely with vendor to agree on delivery date and time expectations

Question 10: N95 form allows us to put price per unit but Attachment B does not have any column to put our price list. Should we create our own price list to resemble attachment A

Answer: See Addendum including quantities for N95's and PPE's

Question 11: When I refer to your RFP page to submit our proposal, it takes me back to the RFPS and BIDS page and there is no option to register. Please let me know how I can apply.

Answer: The RFP proposal must be submitted to Procurement@bphc.org. Vendors are not required to register on the website. Refer to minimum qualification (page 5) and submission instruction (page 6) in the RFP, also see Addendum

Question 12: The desired quantities of PPE products for different item types are not clear in this bid. Would it be possible to clarify quantities as it helps pinpoint the price?

Answer: See Addendum to RFP to reflect quantities for the N95's and PPE's

Question 13: I am interested in providing a quote for the RFP – Personal Protective Equipment but I don't see how to register as a vendor or where to submit the bid? Could you please advise

Answer: The RFP proposal must be submitted to Procurement@bphc.org. Vendors are not required to register on the website. Refer to minimum qualification (page 5) and submission instruction (page 6) in the RFP, also see Addendum

Question 14: Would you simply like information on exactly what we can provide (exact items), price, and delivery timelines written into a PDF document?

Answer: Refer to proposal requirements (page 5) and submission instruction (page 6) in the RFP, also see Addendum

----- End of Questions and Responses -----